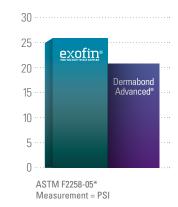
Comparison with Dermabond®

THE BAR HAS BEEN PERMANENTLY RAISED AND THE COMPETITION DIDN'T MAKE IT.

Tensile Strength



Lap Shear

30 ···

10 ...

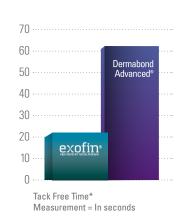
ASTM F2255-05*

Measurement = PSI

Measurement = Pounds Force

Wound Closure

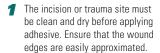
Average Cure Speed

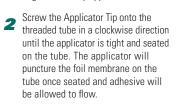


*Data on file

Directions for Use





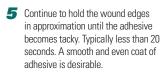




While holding the tube upright and away from the patient, gently squeeze the tube from the bottom, moving the adhesive upward until it becomes visible through the applicator device.



While approximating skin edges, apply adhesive to the wound site by squeezing the aluminum tube gently and continuously in a back and forth motion while spreading over wound site.





Once adhesive has completely polymerized (non-tacky) you may cover the site with a secondary bandage. If a secondary bandage is used, DO NOT apply to the adhesive area until it is completely tack free. Applying while tacky may result in adhesive removal when removing secondary bandage and possibly dehiscence of the wound site.

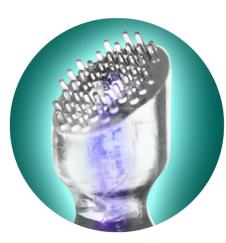
7 Discard adhesive device according to normal protocol after use.



THE GRAND FINALE IN

THE FUTURE IS HERE

Exofin® High Viscosity Tissue Adhesive



exo- "Outer, outside, exterior, exoskeleton" -fin "Finished, completed, finality"

After spending more than two years observing and talking to healthcare professionals throughout all departments of hospitals across America, it became clear that no single topical adhesive had all of the attributes that mattered most. Chemence Medical has combined your feedback with the very best R&D department in the USA and created a topical skin adhesive that delivers on all of the requirements you asked for. We are excited to introduce the next generation of topical skin adhesive, Exofin® High Viscosity Tissue Adhesive.



JEFF ROBERSON

President, Chemence Medical, Inc.

The Exofin® Advantage

YOU SPOKE, WE LISTENED.



FAST

- Fastest polymerizing 2-octyl topical adhesive on the market today*
- So fast, you can actually see the glue "dry" before
- Average set times are less than 30 seconds



- 2-Octyl formulation is proven to be the strongest and most flexible adhesive available**
- Provides a microbial barrier creating a clinically relevant pathogens, including
- Added flexibility allows the adhesive to remain intact for 7 - 10 days
- The high viscosity formulation (highest in the industry*) is intended to reduce the risk of adhesive migration away from the wound site



- protective barrier against Transparent Tip allows user to see the adhesive prior to expression, therefore eliminating the "surprise" of too much glue being dispensed all



INNOVATIVE

- Soft and Flexible Applicator glides across uneven surfaces while the soft bristles ensure the adhesive creates a solid seal on skin

- - adhesive as needed. Apply a single coat or multiple coats. It's all at the discretion of the Provider. No matter each and every time!



EASY TO USE

- express adhesive
- Apply as much or as little how it is applied, you will get the same great results • 150% more than



- Simple Concept: Screw on 1ml tube fill offers users applicator tip and begin to the highest volume per device available on the market today
 - 25% more adhesive than the largest tissue adhesive available

VALUE

- 43% more adhesive than Dermabond Advanced®
- Dermabond® Mini or Skin Affix®
- Decreases unit volume, thus adding cost savings per procedure

Sources: *Data on file ** Singer AJ, et al. Comparison of wound-bursting strengths and surface characteristics of FDA-approved tissue adhesive for skin closure. J Adhes Sci Technol. 2004; 18:10-27† Data on file: Exofin® was tested in vitro to demonstrate that it acts as a barrier to clinically relevant organisms including Methicillin Resistant S. aureus (MRSA), E. coli, P. aeruginosa, S. epidermidis and Aspergillus brasliensis.

THE ONLY TOPICAL SKIN ADHESIVE THAT CHECKS ALL THE BOXES.

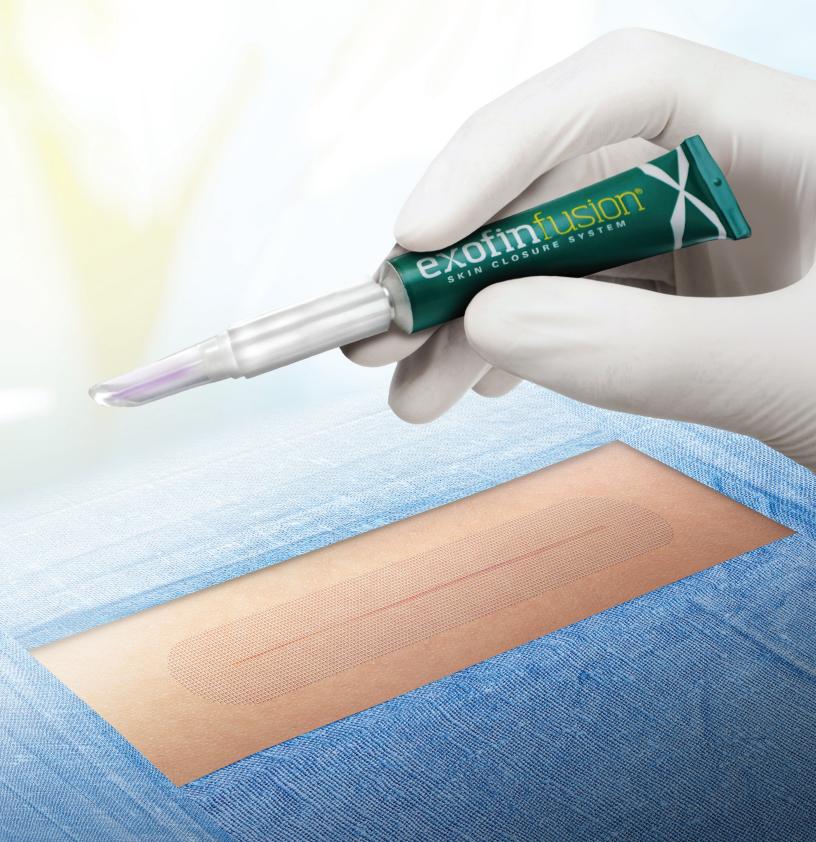
							McKesson Liquiband®	Dermabond	_	Exofin®
Brand Name	Liquiband®	SwiftSet®	SurgiSeal®	SurgiSeal® Twist	Skin Affix®	Liquiband® Octyl	Exceed	Advanced®	Dermabond® Mini	LAUIII
FDA 510k Name	Liquiband Flow Control	Liquiband Flow Control	SurgiSeal	SurgiSeal Stylus	Barle Tissue Adhesive 2	Barle Tissue Adhesive 2	Barle Tissue Adhesive 2	Dermabond NX	Dermabond NX	Exofin HV Tissue Adhesive
Premarket Submission #	K122446	K122446	K082993	K130474	K132243	K132243	K132243	K100423	K100423	K152476
Manufacturer	Advanced Medical Solutions	Advanced Medical Solutions	Adhezion Biomedical	Adhezion Biomedical	Advanced Medical Solutions	Advanced Medical Solutions	Advanced Medical Solutions	Ethicon, Inc.	Ethicon, Inc.	Chemence Medical, Inc.
Distributor	Cardinal Healthcare	Covidien Ltd	Medline Industries	Medline Industries	Medline Industries	Cardinal Healthcare	McKesson	Ethicon, Inc.	Ethicon, Inc.	Chemence Medical, Inc.
Distributed by Manufacturer	-	_	_	_	-/	_	-	✓	✓	✓
Composition/Active Monomer	n-butyl	n-butyl	2-Octyl	2-Octyl	2-Octyl	2-Octyl	2-Octyl	2-Octyl	2-Octyl	2-Octyl
Size (Fill)	.7ml	.8ml	.36ml	.5ml	.4ml	.8ml	.8ml	.7ml	.4ml	1.0ml
Viscosity**	~ 5 cPs	~ 5 cPs	~ 13 cPS	~ 13cPs	~ 59 cPs	~ 59 cPs	~ 59 cPs	~ 266 cPs	~ 266 cPs	~ 450 cPs
Polymerization Time < 1 Min**	✓	✓	_	_	-	-	_	_	_	✓
Flexible on Skin	_	_	✓	✓	~	✓	✓	✓	✓	✓
Waterproof	*	*	✓	✓	✓	✓	✓	✓	✓	✓
Microbial Barrier	*	*	✓	✓	/	~	~	✓	✓	✓
Transparent Applicator	-	_	_	_	_	-	_	✓	✓	✓
Flexible Applicator Tip	-/	_	-	-	-	-	-	_	-	✓
*										

^{*} n-butyl monomer is prone to crack and break on skin thus compromising waterproof and microbial barrier



^{**} Data on file





COMMON COMPLAINTS WITH SKIN CLOSURE SYSTEMS

1. Blistering of the Skin

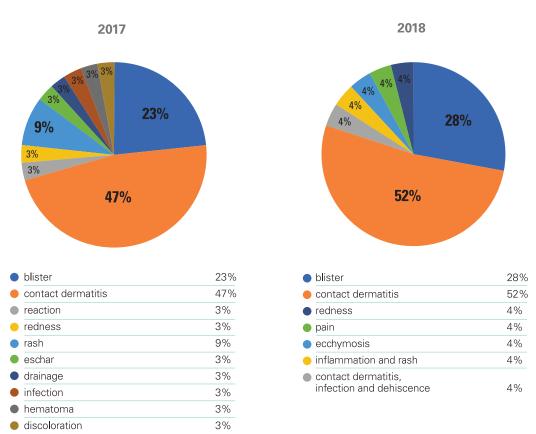
- 2. Allergic Reactions and Redness of Skin
- 3. Mesh Releasing from Skin Prematurely

FDA Maude Database Reporting

After separating out the MAUDE database reports, blistering is a significantly larger issue with mesh + adhesive type devices than with the topical skin adhesive devices. Blisters are reported as co-symptoms for both skin closure systems and topical skin adhesives, mainly alongside contact dermatitis for both device types.

Standalone blistering is reported more consistently as an adverse event with skin closure systems (>20% of reports in 2017 and 2018). The major differences between the two devices are the addition of a polyester mesh AND where the accelerant is located within the device.

Medical Conditions Where Blisters Were Reported



IT STARTS WITH THE MESH

Initiator free mesh for less patient exposure.

exofin fusion® system removes all initiators from the mesh itself to reduce patient exposure. Instead, the initiator is delivered with the polymerized adhesive.

Extracted samples showed a **61% REDUCTION** in the amount of initiator that the patient could be exposed to.



KEEPING MESH ON THE SKIN

The **exofin fusion**® mesh pattern has larger openings which allow more adhesive to flow through the mesh and on to the patient's skin. The more open design allows the adhesive to create a stronger bond on the skin and keep the mesh secure and in place for the desired amount of time.

Unlike the competition, the **exofin fusion**® adhesive will polymerize (dry) on the patient's skin even if it is not directly on the mesh. This eliminates the need to clean up the wet adhesive that tends to get on surrounding areas during application.

Lastly, measured amounts of adhesive have been added to the kit providing just the right amount of adhesive for each size of mesh.

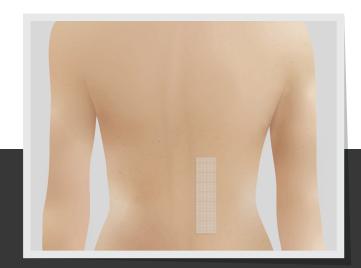


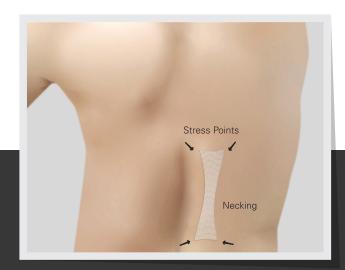
REDUCING SKIN STRESS & STRAIN

The traditional design of skin closure systems lend themselves to stress between the highly elastic skin and the rigid polyester mesh. Straight lines can cause friction to occur where stress points are located, and are typically in the four corners.

The shape of the Exofin Fusion mesh features curved ends. This reduces the area that is under stress and dissipates the friction and force across the entirety of the material.

Mesh Under Stress - Traditional Design

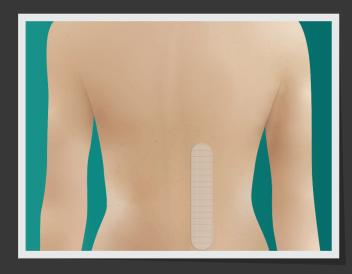




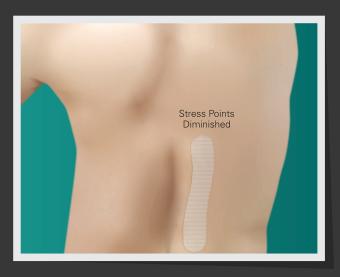
When Applied

Stretched

Mesh Under Stress - Curved Mesh Design







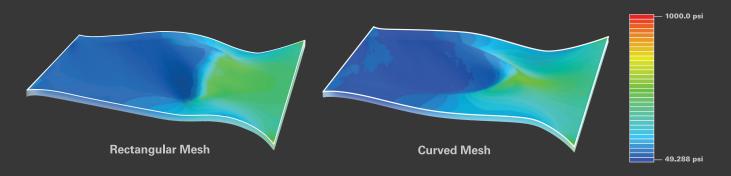
Stretched

THE SHAPE OF THINGS TO COME



Substantial Reduction in Skin Stress*

Strain = 33.3% (Model Length 152.44mm)



	RECTANGULAR MESH	CURVED MESH	REDUCTION (%)
High Stress Area (mm²)	1258	417	66.8%
Max Stress (psi)	933	730	21.8%
Total Force (lbf)	1913	1095	42.8%

NEW PRODUCT

exofin fusion® 30cm

Longer mesh which is ideal for the orthopedic area of the hospital. Great for use on **Total Knee Replacement** procedures.

Blisters can occur when mesh is too short for the patient, especially obese patients.

Longer mesh gives enough slack at both the proximal and distal ends to reduce force on skin when at 90-degree angle during rehab.

Longer mesh eliminates the need to use multiple 22cm devices.

No cutting and overlapping required when adding additional mesh strip.

Cost savings versus 60cm.

Contact your local representative for evaluation samples.



ORDER INFORMATION

PRODUCT CODE #	PRODUCT DESCRIPTION	CONTENTS	DIMENSIONS	CUBE	WEIGHT
		(Quantity)	(LxWxH)	(FT³)	(LBS/OZ)
	Skin Closure System				
M1222	exofin fusion® Skin Closure System 22cm	2 Systems	13.125 x 4.125 x 4.5	0.141	0.4 lb
M1230	exofin fusion® Skin Closure System 30cm	2 Systems	13.125 x 4.125 x 4.5	0.141	0.4 lb
M1244	exofin fusion® Skin Closure System 60cm	2 Systems	13.125 x 4.125 x 4.5	0.141	0.4 lb



Distributed by:
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Franklin, TN 37067
866-528-7001

customerservice@sourcemarkusa.com www.sourcemarkmedical.com







Every patient is different. Every procedure is unique. For effective wound closure and optimal healing, the skin adhesive needs to be applied with precision — regardless of the wound size or location. To achieve the level of control necessary to close even the most delicate procedures, the adhesive applicator should be natural to hold, safe to operate, and easy to use.

With its glass-free, ergonomic design, multiple application options, variable flow rate, and industry leading highest viscosity, the exofin® Precision Pen enables medical professionals to apply the industry's most advanced skin closure adhesive safely and efficiently — with adaptable precision.

exofin X

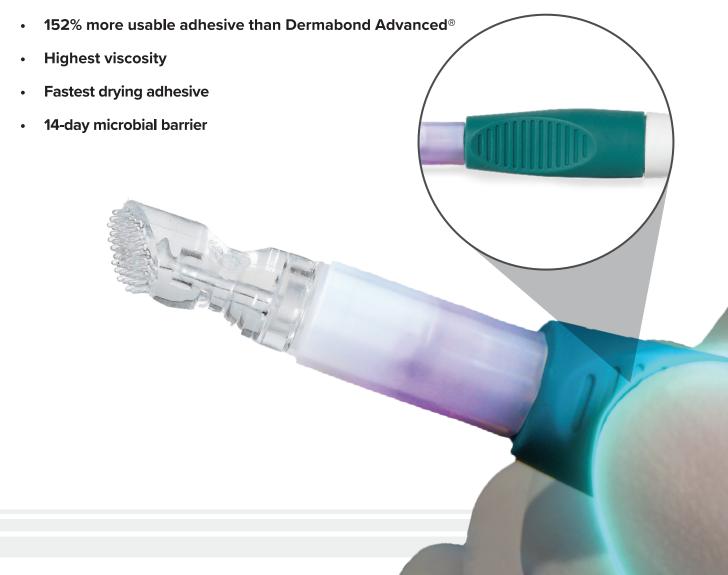
Along with exceptional comfort and control, the Precision Pen also features the fastest drying adhesive and a 14-day microbial barrier with long-lasting protection.



THE PERFECT LINE EVERY TIME

FEATURES & BENEFITS

- Ergonomic design with grooved, non-slip surface
- Pressure-controlled, variable adhesive flow rate
- See-through activation chamber for easy viewing



Performance Comparison

TEST METHOD	exofin*precision	DERMABOND ADVANCED®	LIQUIDBAND® Exceed™	LIQUIDBAND® RAPID™	LIQUIDBAND® FLOW CONTROL/ SWIFTSET™
510K Number	K212246	K152096	K151182	K183570	K122446
Compositional Analysis	100% 2-OCA	100% -OCA	100% 2-OCA	100% 2-OCA	100% n-BCA
Tensile Strength (MPa)	0.227	0.224	0.167	0.147	0.188
Wound Closure Strength (N)	17.24	15.97	8.82	13.46	10.59
Heat of Polymerization (Δ°C)	5.49	9.02	2.33	7.5	3.17
Cure Time (sec)	56	91		47	*
Viscosity	351 cP	262 cP	63 cP	40 cP	5 cP
Adhesive Expression (g)	0.634	0.252	0.2088	0.2999	0.2117
Flexibility * (# of cycles to failure)	300	117	277	145	1

^{*} application dependent





THREE APPLICATIONS FOR VERSATILE CLOSURE



Micro-Bristle Brush for Wide Coverage



Inverted Brush for Narrow Lines



Angled Precision Tip for Micro Lines

The exofin Precision Pen is the only pen-style applicator on the market with a variable flow rate and an adjustable tip that allows the user to control the adhesive width. Every aspect of this innovative applicator is designed to improve clinician control and patient outcomes.



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